

Solutions & Success

The Inside Story



Orbis Solutions Helps This Manufacturing Firm Grow Their IT With Their Business

This manufacturing firm is an active and growing member of the agricultural sector. They manufacture and distribute a crop cuticle supplement, which is sprayed on trees to protect the fruit's skin from environmental factors.

This manufacturing firm is currently expanding the types of crops and produce their product can be used for, and gaining more and more clients and growing their business.

As a result of their recent period of growth, this manufacturing firm's leadership recognized the need for professional IT support—that's why they partnered with Orbis Solutions.



This Manufacturing Firm Needed Expert Guidance To Secure Their Growing Business

“The company has been growing quite rapidly, and we began identifying growing pains,” says a staff member at this manufacturing firm. “One of those areas were the various IT solutions we had in place.”

Taking stock of their rapidly expanding business, the leadership at this manufacturing firm knew they needed to address the limitations of their IT.

When they were a smaller business, they felt they could get away with an ad-hoc approach to IT; they knew that the larger they got, the more dangerous that would be.

In particular, they were concerned about the security of their organization. They didn't trust Gmail to keep their communications secure, and knew they needed to find an email solution designed for business purposes.

“With that in mind, we looked at a number of IT companies, and Orbis was the one that won out,” says a staff member at this manufacturing firm. “They had their game together and they had a great track record. We were very impressed with how organized Orbis was, and what they had done.”



Orbis Solutions Helped This Manufacturing Firm Secure Their Remote Staff

Long before the pandemic began, this manufacturing firm already managed an active remote staff. With only seven employees working out of their headquarters in one part of the country, the remainder of this manufacturing firm's staff works remotely elsewhere, and in Europe.

"For us, most of our employees are remote, so we were concerned that someone would get attacked and they would cause problems for the rest of the company," says a staff member at this manufacturing firm. "Also, we had a lot of proprietary information going over email, and we wanted to make sure that was secure."

In order to both shore up their cybersecurity standards, as well as consolidate and streamline their remote team's ability to communicate and collaborate, Orbis Solutions equipped this manufacturing firm with Microsoft 365.

Over the past few years, productivity suites have become more and more popular with businesses of all sizes, in a wide and varied range of industries. It's the type of solution that has something to offer everyone.

Cloud-based technologies, in general, are changing the way businesses view the capabilities of their technology—especially Microsoft Office 365. This cloud workspace is available on any platform this manufacturing firm needs, whether it's a laptop, a phone, or their tablets.

Their staff members working inside and outside of the office can easily access and update data on their work and clients through their mobile devices, instead of calling in or coming back to the office.



Orbis Solutions Helped This Manufacturing Firm Harness The Power of Microsoft Teams

A premier meeting and workplace collaboration app, Microsoft Teams allows this manufacturing firm staff members to easily keep in touch with each other, share vital work files, and more.

“It’s definitely increased our communication capabilities, we’re super happy with the Teams environment,” says a staff member at this manufacturing firm. “We use all the components of it.”

Microsoft Teams is seamlessly integrated with Microsoft Office 365 many apps and functions, meaning that users can access all files and any Office programs such as PowerPoint, Excel, Word and OneNote.

“It felt very remote trying to have conversations with the CEO over the phone, but when you’re able to get the person in a video chat on Teams, it’s much more valuable,” says a staff member at this manufacturing firm.

Orbis Solutions Helps This Manufacturing Firm Improve What They Do

At the end of the day, that's what this manufacturing firm's team wants from their IT. They want to be confident it will work as expected, day in and day out. It needs to be responsive and secure—and with Orbis Solutions' help, that's what they get.



Their help desk is efficient, we can get someone on the phone right away."

- Staff Member at this manufacturing firm

